# Unternehmen:

* How was the start phase?
* Number of employees? Plan for 2018?
* Value proposition /promise of value?
* Showcase calculaion, why 8vance is cheaper/better (Time, Money, Quality)
* Anzahl direkte User

# BWL:

* Sales over the last years? -plan for 2018?
* Number of customers?
* Number of successfully recruitments?
* Catchemnt area of customers?
* Full Service vs. license
* statistics sales, employee, customer,…

# Werbung:

* trade fair
* In planning: personally search?

# Technische Details:

* Deep matching?
* AIMA?
* Which portals are scanned? (LinkedIn, Monster, …)
* Duration till a match or a employment is made?

# Sonstiges:

* 8vance presentation / template
* Demoversion